

[TIPS FOR SELLERS]

Questions Buyers Will Ask—Be Ready With the Answers

Prospective buyers will want to know information pertinent to your property. Check old bills, tax statement, repair work receipts, service contracts and warranty documents. Your Realtor will ask for much of this info and they will interface with the Buyer for you.

- What is the acreage size of the property? Do you have copy of the survey or plat?
- What Restrictions apply to the property?
- Is there fencing? How much? Where? Condition?
- Are there any structures on the property? Type, size, age, condition?
- Are there any creeks, lakes, ponds, tanks? Any fish stocked, if applicable?
- Any oil or gas easements, pipelines, pad sites?
- Who holds the mineral rights?
- What do you pay in property taxes and when are they due?
- What do you pay for gas, electricity, water, trash pickup? Who are the suppliers?
- How old are the roof, water heater, air conditioning system, built-in appliances?
- Are there any warranties that will transfer to the new owners?
- Have you had any water problems with the roof or foundation? Are they fixed? Any applicable warranties?
- What school district and location of campuses?
- Do you have a copy of the house floor plan?
- Is there a Homeowners Association? What are the dues, fees, benefits, rules?
- What services are available for TV, internet, phone?